



Case Studies Case Studies

Client Objectives

- ⊕ Optimize the client's SAP R/3 application to ensure global harmonization of current business processes utilizing the client's model
- ⊕ Planning for integration and e-enablement of business processes with flexibility through built-in standardization

Delivered Services

- ⊕ Organization assessment and detailed analysis of high level training roles in order to craft a strategic strategy to support the various business units and functions within the client's organization
- ⊕ Development and delivery of customized project team courses to support the initiatives of the client's Process Teams, including:
 - ◆ Procure to Pay
 - ◆ Controlling and Finance
 - ◆ Cost Accounting
 - ◆ Order through Cash
 - ◆ Finance Shared Services
 - ◆ WNAINT Bootcamp
 - ◆ Technical Training
 - ◆ Human Resources

The teksoft Difference

- ⊕ Flexibility in reducing redundant and non-critical content
- ⊕ Utilized SAP knowledge warehouse courseware and basic guide for customized curriculum development tailored to the client's desired learning outcomes
- ⊕ Knowledge transfer to the appropriate process leads

Results

- ⊕ Significant cost savings associated with reduced days to train (30% reduction versus standard SAP training) due to personalized, prioritized training approach
- ⊕ Significant cost savings attributed to reduced travel costs as a result of training at client site
- ⊕ teksoft instructors have consistently received a rating of 6.8 out of a 7.0 rating scale

About the Client

A global leader in home care, personal care and adhesive sealants and surface treatment products

Annual sales of approximately 9 billion dollars

Employs 45,750 associates worldwide

Project Statistics

Duration: Ongoing since September 2002

Number of resources to date: 8 consultants, 1 practice manager

Release: SAP R/3 version 4.6c