



## Case Studies Case Studies

### Client Objectives

- ⊕ Educate project team members in SAP foundations and configuration
- ⊕ Minimize the “time away from the job” (training and travel time)
- ⊕ Get greatest “bang for the buck” for training investment
- ⊕ Top priority: knowledge transfer to project team

### Delivered Services

- ⊕ Helped client develop training schedule for both the technical and functional project teams, including Business Warehouse
- ⊕ Class delivery and IDES system for approximately 40 SAP courses, including technical and functional classes
- ⊕ Spot consulting to the client and their implementation partner
- ⊕ Delivered distance learning via WebEx to associates in the United States and Germany

### The teksoft Difference

- ⊕ Conducted pre-training needs assessment to understand the learning objectives of the class
- ⊕ Flexibility in reducing redundant and non-critical content
- ⊕ Experienced instructors

### Results

- ⊕ Significant cost savings associated with reduced days to train (50% reduction versus standard SAP training) due to personalized, prioritized training approach
- ⊕ Significant cost savings attributed to reduced travel costs as a result of training at client site
- ⊕ Client on pace to achieve 400 additional days of work for the clients’ employees that would have normally been lost to training days and travel
- ⊕ teksoft instructors have averaged a rating of 6.7 out of a 7.0 rating scale
- ⊕ teksoft received overall course rating of 6.5 out of a 7.0 rating scale

### About the Client

Global leader in wire and cable installation systems and products

In business for over 140 years

### Project Statistics

Client implementing SAP R/3 version 4.6c

Student population comprised of IT and functional project team professionals

Training attendees include associates from the client as well as their subsidiaries